

Turning Point HCM Overview

◆ *Introducing Our Services* ◆



PREPARED BY: Turning Point HCM

President CEO / Turning Point - Rick Maher

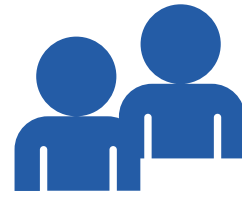
www.TurningPointHCM.com

631-769-4131



Table of Contents

About Us	3
Our Team	4
Our Services	5
The Good, The Bad, The Ugly - HR	6
Turning Point HR	7
Turning Point Virtual Operations	8
Turning Point Train Me	9
Turning Point Sales & Marketing	10
Turning Point - Featured	11
Contact Us	12



About Us

The Companies We Serve

- First or second generation family businesses
- Companies between 10 and 500 employees
- Companies with sales between \$1 million and \$100 million

The Problems We Solve

- Compliance - Too many laws, rules and regulations
- Employee Issues - There are too many to list
- Policies and Procedures - All the things that make a business run smoother
- Strategic - The right people on the boat and in the right seats

Our Team

Our team is comprised of several different specialty departments to give our clients a comprehensive and all inclusive service when working with us:

Internal Team

Our internal staff team ensure that our machine operates efficiently and runs smoothly!

Operations

Our operations team includes:

- **Administrative Staff**
- **Social Media Marketers**
- **Operation Assistants**

Sales Team

We have a full service engagement and sales team that supports our internal staff and clients.

Specialists

- **HR Specialists**
- **Strategists**
- **Bookkeepers**
- **Recruiters**
- **Digital Marketers**

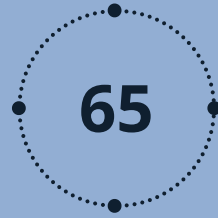
Our Services



Years



Satisfied
Clients



Industries



States

Your customized HR needs are now within reach!

[Assess Your Risk](#)

TURNING POINT HR

Outsourced HR - For all of your HR needs, no matter how big or small!

Go Virtual and Save Money, Resources, and Your Time.

Virtual Operation Services

We are your remote operations team - capable of all your office needs. All of your staffing needs can be handled by our remote experts. Specializing in a variety of office operations. **We are your operations partner** so you can get back your valued time and focus on the higher-level tasks!

Virtual Operation Services

TURNING POINT OPERATIONS

Outsourced Operations - Let us be your remote operations team! Virtual Operations, Digital Media, & Strategy

Get The Online Training You Need to Succeed!

We offer online training courses for Employers, Employees, and Individuals such as College Students, and anyone looking for that added training to have a competitive edge.

Get The Online Training You Need to Succeed!

TURNING POINT TrainMe

Online Training - courses to advance your team or career!

The Good, The Bad, The Ugly - HR

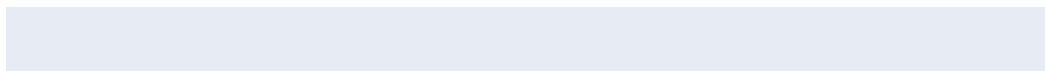
We have come up with the TOP questions you should be asking your HR department. Assess your risk today to get a personalized email from one of our HR Specialists regarding next steps to help mitigate your potential risks.

ASSESS YOUR RISK

Are your employees overworked or underpaid?



Was your employee handbook updated in the past year?



Are you using HR Technology perfectly?



Are all of our required trainings such as Sexual Harassment Training complete?

Turning Point HR

Outsourced HR - For all of your HR needs, no matter how big or small!

HR RISK ASSESSMENT

Our diagnostic tool uses questions to determine whether the company is both positioned for strategic growth and protected from HR related non-compliance fines, fees or audits.



HR SHARE PLATFORM

Unlimited HR Phone and Email Support. These services grant our clients access to a dedicated HR Specialist and a team of skilled HR professionals at the tip of their fingers.



CUSTOM HR PROJECTS

We offer a variety of custom HR projects, including ACA Reporting and Random Drug & Alcohol Testing. Our custom projects are ideal for an as-needed basis and are ad-hoc.



RECRUITING

Our team is specifically skilled in hiring for all areas of employment. Whether you need one position or 100, we are here for you from job ad creation to offer letter.



www.TurningPointHumanResources.com

Turning Point Virtual Operations

**Outsourced Operations - Let us be your remote operations team!
Virtual Operations, Digital Media, & Strategy**

Administrative

Our **Virtual Administrative Assistants** help with a wide variety of day to day tasks and projects for our clients.

Bookkeeping

Our Virtual **Bookkeepers** assist our clients with all of their company's bookkeeping needs. No matter how big or small.

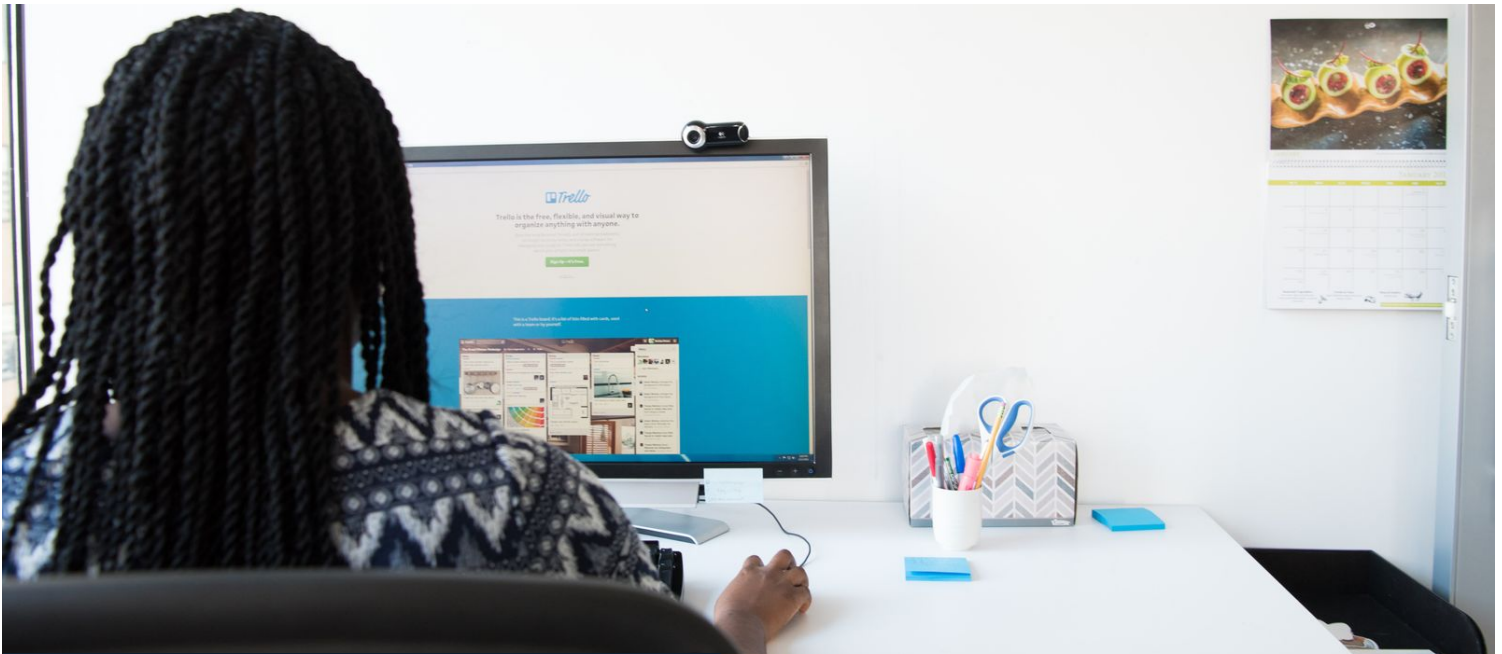
Media & Marketing

Our Virtual **Digital Media Specialists** help clients with social media content, web design, brand presence, and more.

Strategy

Our Virtual **Business Strategists** provide an extra set of hands in our clients strategies and processes.

www.TurningPointOperations.com



Turning Point TrainMe

Online Training - courses to advance your team or career!

Over 180 courses in areas such as Harassment, Workplace Safety, Customer Service, and Pandemic Response.

An online tool to help clients communicate effectively and optimize the effectiveness of every aspect of their business.

Giving employers, employees, and individuals a competitive edge, with real certificates to put on a resume.

A cloud-based platform enabling clients to easily collect real-time, anonymous, peer-to-peer feedback.

www.TurningPointTrainMe.com

Turning Point Sales & Marketing

Let us be your one-stop Team for everything HR. Visit our Sales & Marketing webpage to view free resources about the various services we offer. If you're not exactly sure where to get started, take a look at our exclusive onboarding form for direction.

ONBOARDING FORM



HR Employee Support



ACA Reporting



Employee Benefits



OSHA Training



Virtual Administration



New Client Expectations

www.TurningPointHCM.com/sales-and-marketing

Turning Point Has Been Featured!



WEBINARS

We host **LIVE** webinars that are completely free to join. Some previous topics we have covered include:

- Organizational Development
- Telecommuting
- Interview Strategies
- Mitigating Business Risk
- COVID-19/Antibody Testing for Employers
- HR Outsourcing



FEATURED

Our CEO, Rick Maher, and COO, Nicole Gallicchio also feature in many different company's articles, podcasts, webinars, News articles and more.

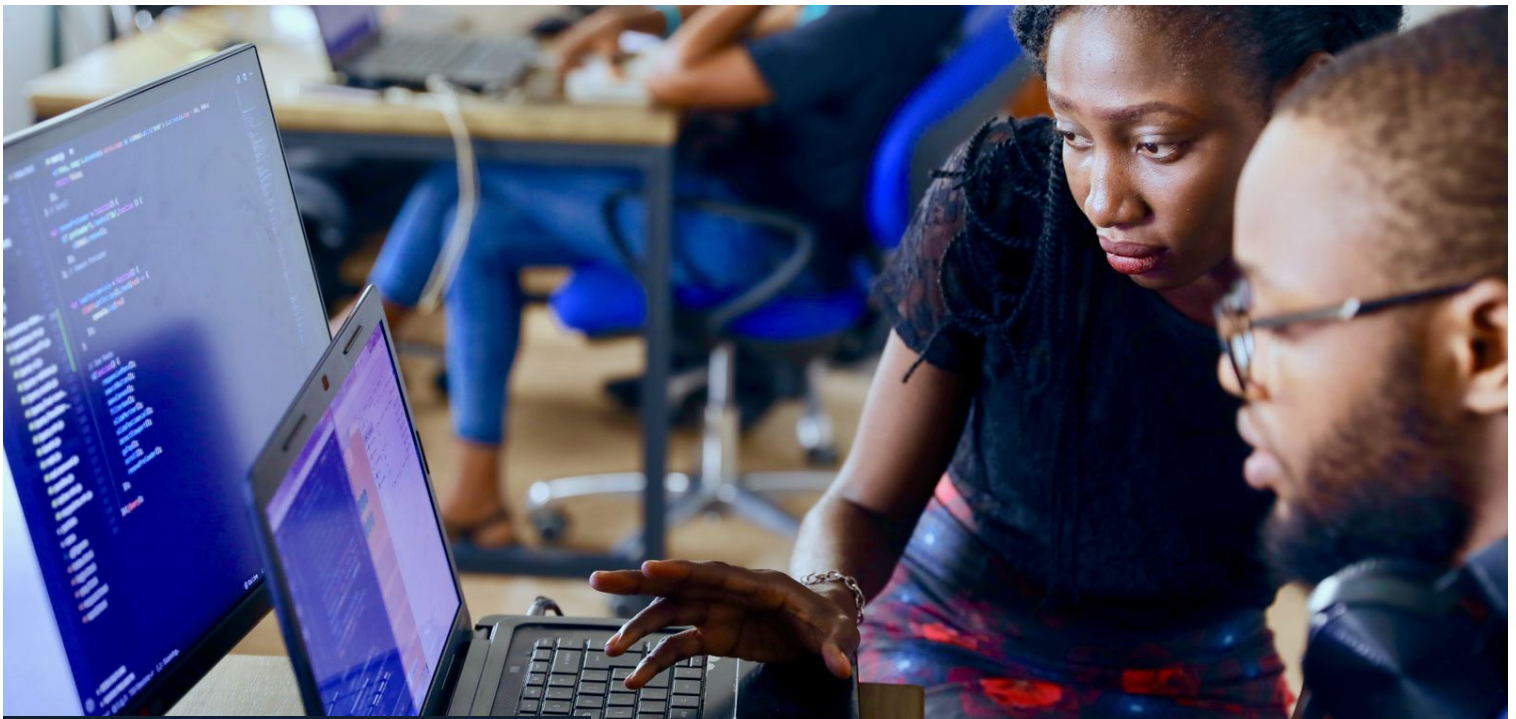
www.TurningPointHCM.com/Webinars



BLOG

Our staff writes several blog posts each month on varying topics. These topics are geared to provide educational information and advice to business owners and individuals in the efforts to project their company and careers forward.

www.TurningPointHCM.com/blog-1



Contact Information



CONTACT US!



Emails:

Rick Maher, CEO

Rick@TurningPointHCM.com



Phone:

(631) 769-4131

